CERTIFICATION OF ENROLLMENT

SENATE BILL 6339

Chapter 212, Laws of 2004

58th Legislature 2004 Regular Session

SEED-RELATED BUSINESS PRACTICES

EFFECTIVE DATE: 6/10/04

Passed by the Senate March 11, 2004 YEAS 48 NAYS 0

BRAD OWEN

President of the Senate

Passed by the House March 4, 2004 YEAS 94 NAYS 0

FRANK CHOPP

Speaker of the House of Representatives

Approved March 29, 2004.

CERTIFICATE

I, Milton H. Doumit, Jr., Secretary of the Senate of the State of Washington, do hereby certify that the attached is **SENATE BILL 6339** as passed by the Senate and the House of Representatives on the dates hereon set forth.

MILTON H. DOUMIT JR.

Secretary

FILED

March 29, 2004 - 3:11 p.m.

GARY F. LOCKE

Governor of the State of Washington

Secretary of State State of Washington

SENATE BILL 6339

AS AMENDED BY THE HOUSE

Passed Legislature - 2004 Regular Session

State of Washington58th Legislature2004 Regular SessionBy Senators Swecker and Rasmussen

Read first time 01/19/2004. Referred to Committee on Agriculture.

1 AN ACT Relating to seed-related business practices; and amending 2 RCW 20.01.010, 20.01.210, and 20.01.465.

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

4 **Sec. 1.** RCW 20.01.010 and 2003 c 395 s 1 are each amended to read 5 as follows:

6 As used in this title the terms defined in this section have the 7 meanings indicated unless the context clearly requires otherwise.

8 (1) "Director" means the director of agriculture or a duly 9 authorized representative.

(2) "Person" means any natural person, firm, partnership, exchange,
 association, trustee, receiver, corporation, and any member, officer,
 or employee thereof or assignee for the benefit of creditors.

(3) "Agricultural product" means any unprocessed horticultural, vermicultural and its byproducts, viticultural, berry, poultry, poultry product, grain, bee, or other agricultural products((, and)). <u>"Agricultural product" also</u> includes (a) mint or mint oil processed by or for the producer thereof ((and)), hay and straw baled or prepared for market in any manner or form and livestock; and (b) agricultural <u>seed, flower seed, vegetable seed, other crop seed, and seeds, as</u> 1 defined in chapter 15.49 RCW, however, any disputes regarding 2 responsibilities for seed clean out are governed exclusively by 3 contracts between the producers of the seed and conditioners or 4 processors of the seed.

5 (4) "Producer" means any person engaged in the business of growing 6 or producing any agricultural product, whether as the owner of the 7 products, or producing the products for others holding the title 8 thereof.

9 (5) "Consignor" means any producer, person, or his agent who sells, 10 ships, or delivers to any commission merchant, dealer, cash buyer, or 11 agent, any agricultural product for processing, handling, sale, or 12 resale.

"Commission merchant" means any person who receives 13 (6) on 14 consignment for sale or processing and sale from the consignor thereof any agricultural product for sale on commission on behalf of the 15 16 consignor, or who accepts any farm product in trust from the consignor 17 thereof for the purpose of resale, or who sells or offers for sale on commission any agricultural product, or who in any way handles for the 18 19 account of or as an agent of the consignor thereof, any agricultural 20 product.

21 (7) "Dealer" means any person other than a cash buyer, as defined 22 in subsection (10) of this section, who solicits, contracts for, or obtains from the consignor thereof for reselling or processing, title, 23 24 possession, or control of any agricultural product, or who buys or 25 agrees to buy any agricultural product from the consignor thereof for sale or processing and includes any person, other than one who acts 26 27 solely as a producer, who retains title in an agricultural product and delivers it to a producer for further production or increase. For the 28 purposes of this chapter, the term dealer includes any person who 29 purchases livestock on behalf of and for the account of another, or who 30 31 purchases cattle in another state or country and imports these cattle into this state for resale. 32

(8) "Limited dealer" means any person who buys, agrees to buy, or pays for the production or increase of any agricultural product by paying to the consignor at the time of obtaining possession or control of any agricultural product the full agreed price of the agricultural product and who operates under the alternative bonding provision in RCW 20.01.211.

1 (9) "Broker" means any person other than a commission merchant, 2 dealer, or cash buyer who negotiates the purchase or sale of any 3 agricultural product, but no broker may handle the agricultural 4 products involved or proceeds of the sale.

5 (10) "Cash buyer" means any person other than a commission merchant, dealer, or broker, who obtains from the consignor thereof for 6 7 the purpose of resale or processing, title, possession, or control of any agricultural product or who contracts for the title, possession, or 8 9 control of any agricultural product, or who buys or agrees to buy for 10 resale any agricultural product by paying to the consignor at the time of obtaining possession or control of any agricultural product the full 11 12 agreed price of the agricultural product, in coin or currency, lawful 13 money of the United States. However, a cashier's check, certified 14 check, credit card, or bankdraft may be used for the payment. For the purposes of this subsection, "agricultural product," does not include 15 16 hay, grain, straw, or livestock.

17 (11) "Agent" means any person who, on behalf of any commission merchant, dealer, broker, or cash buyer, acts as liaison between a 18 consignor and a principal, or receives, contracts for, or solicits any 19 agricultural product from the consignor thereof or who negotiates the 20 21 consignment or purchase of any agricultural product on behalf of any 22 commission merchant, dealer, broker, or cash buyer and who transacts all or a portion of that business at any location other than at the 23 24 principal place of business of his employer. With the exception of an 25 agent for a commission merchant or dealer handling horticultural products, an agent may operate only in the name of one principal and 26 27 only to the account of that principal.

(12) "Retail merchant" means any person operating from a bona fide or established place of business selling agricultural products twelve months of each year.

(13) "Fixed or established place of business" for the purpose of 31 32 this chapter means any permanent warehouse, building, or structure, at which necessary and appropriate equipment and fixtures are maintained 33 34 for properly handling those agricultural products generally dealt in, and at which supplies of the agricultural products being usually 35 transported are stored, offered for sale, sold, delivered, and 36 37 generally dealt with in quantities reasonably adequate for and usually 38 carried for the requirements of such a business, and that is recognized

as a permanent business at such place, and carried on as such in good 1 2 faith and not for the purpose of evading this chapter, and where specifically designated personnel are available to handle transactions 3 concerning those agricultural products generally dealt in, which 4 5 personnel are available during designated and appropriate hours to that business, and shall not mean a residence, barn, garage, tent, temporary 6 7 stand or other temporary quarters, any railway car, or permanent 8 quarters occupied pursuant to any temporary arrangement.

9 (14) "Processor" means any person, firm, company, or other 10 organization that purchases agricultural crops from a consignor and 11 that cans, freezes, dries, dehydrates, cooks, presses, powders, or 12 otherwise processes those crops in any manner whatsoever for eventual 13 resale.

14 (15) "Pooling contract" means any written agreement whereby a 15 consignor delivers a horticultural product to a commission merchant 16 under terms whereby the commission merchant may commingle the 17 consignor's horticultural products for sale with others similarly 18 agreeing, which must include all of the following:

19 (a) A delivery receipt for the consignor that indicates the variety 20 of horticultural product delivered, the number of containers, or the 21 weight and tare thereof;

(b) Horticultural products received for handling and sale in the fresh market shall be accounted for to the consignor with individual pack-out records that shall include variety, grade, size, and date of delivery. Individual daily packing summaries shall be available within forty-eight hours after packing occurs. However, platform inspection shall be acceptable by mutual contract agreement on small deliveries to determine variety, grade, size, and date of delivery;

(c) Terms under which the commission merchant may use his judgment in regard to the sale of the pooled horticultural product;

31 (d) The charges to be paid by the consignor as filed with the state 32 of Washington;

(e) A provision that the consignor shall be paid for his pool contribution when the pool is in the process of being marketed in direct proportion, not less than eighty percent of his interest less expenses directly incurred, prior liens, and other advances on the grower's crop unless otherwise mutually agreed upon between grower and commission merchant.

(16) "Date of sale" means the date agricultural products are
 delivered to the person buying the products.

3 (17) "Conditioner" means any person, firm, company, or other
4 organization that receives ((turf, forage, or vegetable)) seeds from a
5 consignor for drying or cleaning.

6 (18) "Seed bailment contract" means any contract meeting the 7 requirements of chapter 15.48 RCW.

8 (19) "Proprietary seed" means any seed that is protected under the 9 Federal Plant Variety Protection Act.

10 (20) "Licensed public weighmaster" means any person, licensed under 11 the provisions of chapter 15.80 RCW, who weighs, measures, or counts 12 any commodity or thing and issues therefor a signed certified 13 statement, ticket, or memorandum of weight, measure, or count upon 14 which the purchase or sale of any commodity or upon which the basic 15 charge of payment for services rendered is based.

16 (21) "Certified weight" means any signed certified statement or 17 memorandum of weight, measure or count issued by a licensed public 18 weighmaster in accordance with the provisions of chapter 15.80 RCW.

19 (22) "Licensee" means any person or business licensed under this 20 chapter as a commission merchant, dealer, limited dealer, broker, cash 21 buyer, or agent.

(23) "Seed" means agricultural seed, flower seed, vegetable seed,
 other crop seed, and seeds, as defined in chapter 15.49 RCW.

24 (24) "Seed clean out" means the process of removing impurities from 25 raw seed product.

26 **Sec. 2.** RCW 20.01.210 and 1991 c 109 s 18 are each amended to read 27 as follows:

(1) Before the license is issued to any commission merchant or 28 dealer, or both, the applicant shall execute and deliver to the 29 30 director a surety bond executed by the applicant as principal and by a 31 surety company qualified and authorized to do business in this state as surety. ((Said)) The bond shall be to the state for the benefit of 32 qualified consignors of agricultural products in this state. All such 33 sureties on a bond, as provided ((herein)) in this section, shall be 34 released and discharged from all liability to the state accruing on 35 36 such bond by giving notice to the principal and the director by 37 certified mail. Upon receipt of such notice the director shall notify

the surety and the principal of the effective date of termination which shall be thirty days from the receipt of such notice by the director, but this shall not relieve, release, or discharge the surety from any liability already accrued or which shall accrue before the expiration period provided for ((above)) in this subsection.

(2) The bond for a commission merchant or dealer in hay, straw, or 6 7 ((turf, forage or vegetable)) seed shall be not less than fifteen thousand dollars. The actual amount of such bond shall be determined 8 by dividing the annual dollar volume of the licensee's net proceeds or 9 net payments due consignors by twelve and increasing that amount to the 10 next multiple of five thousand dollars((, except that the bond amount 11 for dollar volume arising from proprietary seed bailment contracts 12 shall be computed as provided in subsection (4) of this section)). 13 ((Such)) The bond for a new commission merchant or dealer in hay, 14 straw, or ((turf, forage or vegetable)) seed shall be subject to 15 increase at any time during the licensee's first year of operation 16 17 based on the average of business volume for any three months. Except as provided in subsection (3) of this section, the bond shall be not 18 less than ten thousand dollars for any other dealer. 19

(3) The bond for a commission merchant or dealer in livestock shall 20 21 be not less than ten thousand dollars. The actual amount of such bond 22 shall be determined in accordance with the formula set forth in the packers and stockyard act of 1921 (7 U.S.C. 181), except that a 23 24 commission merchant or dealer in livestock shall increase the 25 commission merchant's or dealer's bond by five thousand dollars for each agent the commission merchant or dealer has endorsed under RCW 26 27 20.01.090. A dealer who also acts as an order buyer for other persons who are also licensed and bonded under this chapter or under the 28 packers and stockyards act (7 U.S.C. 181) may subtract that amount of 29 business from the annual gross volume of purchases reported to the 30 31 director in determining the amount of bond coverage that must be 32 provided and maintained for the purposes of this chapter.

(4) The bond for a commission merchant handling agricultural products other than livestock, hay, straw, or ((turf, forage or vegetable)) seed shall not be less than ten thousand dollars. The bond for a dealer handling agricultural products other than livestock, hay, straw, or ((turf, forage or vegetable)) seed shall not be less than ten thousand dollars. The actual amount of such bond shall be determined

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by dividing the annual dollar volume of the licensee's net proceeds or net payments due consignors by fifty-two and increasing that amount to the next multiple of two thousand dollars. However, bonds above twenty-six thousand dollars shall be increased to the next multiple of five thousand dollars.

6 (5) When the annual dollar volume of any commission merchant or 7 dealer reaches two million six hundred thousand dollars, the amount of 8 the bond required above this level shall be on a basis of ten percent 9 of the amount arrived at by applying the appropriate formula.

10 **Sec. 3.** RCW 20.01.465 and 1991 c 109 s 24 are each amended to read 11 as follows:

12 (1) In the preparation and use of written contracts, it is unlawful 13 for a commission merchant to include in such contracts a requirement 14 that a consignor give up all involvement in determining the time the 15 consignor's agricultural products will be sold. ((This provision))

16 (2) Subsection (1) of this section does not apply to agricultural 17 products consigned to a commission merchant under a written pooling 18 agreement.

19 (3) Subsection (1) of this section does not apply to seeds 20 consigned to a commission merchant.

> Passed by the Senate March 11, 2004. Passed by the House March 4, 2004. Approved by the Governor March 29, 2004. Filed in Office of Secretary of State March 29, 2004.